



Fund Raising

One Church's Story of Creative Financing

Church of Christ, Presbyterian (CCP)



History

- Old facility not meeting needs
 - ❖ Stairs to sanctuary
 - ❖ Parking
 - ❖ Neighborhood activities
- Building Fund Drive executed (1989)
- Prospective facilities few-far between



History (cont.)

- Step of faith - sold church (1995)
- 'Lived' at Park Ridge almost 3 years
- Prospective facilities few-far between



God's Provision





Hustle!

- Property located late-December 1997
- Needed to finance ~\$400K/\$1M cost
- Sellers desired closing asap
- Closed on March 6, 1998



Hustle?

- Pursued bank loan
- Time consuming; fruitless
- Next steps
 - ❖ Other banks?
 - ❖ Synod?



CCP Family Investment Fund

- Turned to congregation for funds
- Proposed Fund February 1998
- Promissory installment notes
- Secured by first priority mortgage on new church



CCP Family Investment Fund

- Units of \$25,000 lent to CCP
- Family units could pool resources
- Half-unit investments (\$12,500)
- 7% APR (fair market commercial rate)



CCP Family Investment Fund

- 20-year monthly amortization
- At least semi-annual payments; sometimes quarterly
- Target repayment in 5 years
- Flexibility built into agreement



CCP Family Investment Fund

- 14 - \$25,000 units = \$350,000
4 - \$12,500 units = \$50,000
\$400,000
- 13 of 18 units / senior members
- Some families invested >1 unit



Perspective

- 1998 budgeted receipts
 - ❖ \$205,000
- 143 active members @12/31/1997
- ~80 potential giving units



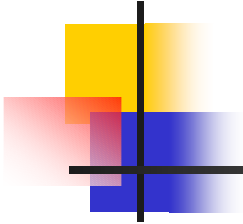
Next Steps

- 2nd Building Fund campaign
- Target \$475,000
- 3-year maximum commitments
- Pledges/gifts of \$418,000
- Contributions began July 1998



Conclusion

- Building Fund ends June 2001
- \$44,000 balance on Investment Fund loans
- “Mortgage Burning” June 2002
- Loans repaid in 4+ years



Questions



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